

1 2 3 4 5 6 7 8 9 10 11	MARIA SPERANDO (<i>Pro Hac Vice</i>) TRICIA P. HOFFLER (<i>Pro Hac Vice</i>) GARY, WILLIAMS, FINNEY, LEWIS, WATSON & SPERANDO, P.L. 221 East Osceola Street	Additional counsel for Plaintiffs Jeff Pokorny, Larry Blenn and Kenneth Busiere: DAVID BOIES (Pro Hac Vice) BOIES, SCHILLER & FLEXNER LLP 333 Main Street Armonk, NY 10504 Telephone: (914) 749-8200 Facsimile: (914) 749-8300 E-mail: dboies@bsfllp.com DAVID W. SHAPIRO (CA SBN 219265) BOIES, SCHILLER & FLEXNER LLP 1999 Harrison Street, Suite 900 Oakland, California 94612 Telephone: (510) 874-1000 Facsimile: (510) 874-1460 E-mail: dshapiro@bsfllp.com
13	Attorneys for Plaintiffs	
14	JEFF PÓKORNY, LARRY BLENN and KENNETH BUSIERE	
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16	UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA	
17	SAN FRANCISCO DIVISION	
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19	JEFF POKORNY, LARRY BLENN and KENNETH BUSIERE on behalf of	Case No. C 07-00201 SC
20	themselves and those similarly situated,	DECLARATION OF SIGRID S. MCCAWLEY
21	Plaintiffs,	SIGNID S. MCCAWLET
22	V.	
23	QUIXTAR INC., et al.,	
	Defendants.	
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26	I, Sigrid S. McCawley, declare:	
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	DECLARATION OF SIGRID S. MCCAWLEY	

- 1. I am an attorney licensed to practice law in the State of Florida and before various federal courts, and have been admitted pro hac vice in this matter.
- 2. I am a partner in the law firm of Boies Schiller & Flexner ("BSF"), and I have been actively involved in this case from the pre-case investigation to the present and have regularly interacted with the named plaintiffs.
- 3. This declaration is based on my personal knowledge, except where noted otherwise.
- 4. I provide this declaration pursuant to this Court's direction that Plaintiffs' counsel provide an explanation of the work, efforts and hours spent by the named plaintiffs as a result of their involvement in this case.
- 5. The named plaintiffs in this case, Jeff Pokorny, Larry Blenn and Kenneth Busiere, have played an extraordinarily active role in the litigation from the initial fact investigation stages through the various court filings and hearings and ultimately during the settlement negotiations. The named plaintiffs in this case had the courage to stand up to this major corporation with its massive following of IBOs and challenge what they believed to be wrongful business practices, despite their fear of retaliation.
- 6. The work that the named plaintiffs performed includes the following general categories: (1) attending initial meetings with class counsel to discuss fact investigations; (2) conducting fact investigation for class counsel which included reviewing a large volume of Quixtar documents and electronic information as well as organizing, categorizing and summarizing their documents and information; (3) gathering factual information from other colleagues who were also involved with Quixtar; (4) assisting the attorneys with the review and finalization of the initial pleadings and gathering information and documents to be used with the initial pleadings; (5) engaging in numerous phone conferences with counsel over the course of six years in order to assist in the case development and respond to factual inquiries from counsel; (6) attending approximately five in person mediation sessions which required traveling to New York and taking extensive time off from work; (7) attending oral argument in the Ninth Circuit

 with counsel which involved travel and taking time off from work; and (8) reviewing and commenting on certain case filings to ensure their accuracy.

- 7. Mr. Pokorny estimates that he spent approximately 278 hours assisting the lawyers with the case which includes (1) preparing for, attending, and traveling to and from five mediation sessions at 20 hours each session, which includes time spent traveling to and from mediation as well as preparation and attendance time totaling approximately 100 hours; (2) initial case meetings of approximately 12 hours; (3) phone conference meetings over the last six years for approximately 72 hours; (4) independent fact investigation, review of documents, financials and discussions with other fact witnesses for approximately 80 hours over the course of the litigation; (5) traveling to and from, preparing for, and attending oral argument in the Ninth Circuit for approximately 8 hours; and (6) reviewing and conferring regarding certain case fillings for approximately 6 hours.
- 8. Mr. Blenn estimates that he spent approximately 248 hours 1) preparing for, attending, and traveling to and from five mediation sessions at 20 hours each session which includes time spent traveling to and from mediation as well as preparation and attendance time totaling approximately 100 hours; (2) initial case meetings of approximately 12 hours; (3) phone conference meetings over the last six years for approximately 72 hours; (4) independent fact investigation, review of documents, financials and discussions with other fact witnesses for approximately 60 hours over the course of the litigation; and (5) reviewing and conferring regarding certain case filings for approximately 4 hours.
- 9. Mr. Busiere estimates that he spent approximately 233 hours 1) preparing for, attending, and traveling to and from five mediation sessions at 20 hours each session, which includes time spent traveling to and from mediation as well as preparation and attendance time totaling approximately 100 hours; (2) initial case meetings of approximately 12 hours; (3) phone conference meetings over the last six years for approximately 72 hours; (4) independent fact investigation, review of documents, financials and discussions with other fact witnesses for approximately 35 hours over the course of the litigation; (5) traveling to and from, preparing for,

and attending oral argument in the Ninth Circuit for approximately 10 hours; and (6) reviewing and conferring regarding certain case filings for approximately 4 hours.

- 10. The named plaintiffs played an incredibly active part in the settlement of the case. Each settlement proposal was discussed with the named plaintiffs, who provided valuable input in connection with the existing settlement structure that provides economic compensation for IBOs who registered but then withdrew during their first year, for IBOs who purchased a substantial amount of business support materials, and for the hardship fund for those IBOs who suffered special damages. In addition, each of the named plaintiffs provided input on the injunctive relief elements of the settlement.
- 11. Each of the named plaintiffs had financially suffered as a result of their involvement with Quixtar, including Mr. Blenn being financially hurt to the point of bankruptcy. Despite already having suffered financially, the named representatives took time away from their wage earning positions to assist in the litigation, including attending meetings, hearings and mediations as explained in detail above.
- 12. As a result of the significant effort put forth by the named representatives, if the settlement is approved, plaintiffs' counsel will request an incentive award of \$20,000.00 for each of the three named plaintiffs.
- 13. I declare under penalty of perjury that the foregoing facts are true and correct to the best of my knowledge.
 - 14. Dated this 16th day of November, 2011 in Broward County, Florida.

Sigrid SancCawley, Declarant

1 CERTIFICATE OF SERVICE I hereby certify that on this 16th day of November, 2011, the foregoing has been 2 3 served via the CM/ECF system on counsel for Defendants at the following address: 4 5 Cedric C. Chao Donald W. Carlson William L. Stern Edward F. Donohue James M. Schurz 6 CARLSON, CALLADINE & PETERSON, LLP MORRISON & FOERSTER LLP 353 Sacramento Street, 16th Floor 7 425 Market Street San Francisco, CA 94111 Telephone: (415) 391-3911 Facsimile: (415) 391-3898 San Francisco, California 94105-2482 Telephone: (415) 268-7000 8 Facsimile: (415) 268-7522 dcarlson@ccplaw.com 9 cchao@mofo.com edonohue@ccplaw.com wstern@mofo.com 10 Additional counsel for Defendants James Ron Puryear, Georgia Lee Puryear, Attorneys for Defendant Quixtar Inc. 11 World Wide Group, L.L.C. 12 James R. Sobieraj J. William Blue, Jr. Ralph J. Gabric NORTHEN BLUE, L.L.P. 13 Julie L. Leichtman 1414 Raleigh Road, Suite 435 BRINKS HOFER GILSON & LIONE The Exchange At Meadowmont 14 455 N. Cityfront Plaza Drive Chapel Hill, NC 27517 Chicago, Illinois 60611 Telephone: (919) 968-4441 15 Telephone: (312) 321-4200 Facsimile: (919) 942-6603 Facsimile: (312) 321-4299 iwb@nbfirm.com 16 jsobieraj@usebrinks.com Additional counsel for Defendants World 17 Attorneys for Defendant Quixtar Inc. Wide Group, L.L.C., American Multimedia Inc., Britt Management, Inc., 18 Bill Britt, Peggy Britt 19 C. Matthew Andersen Benjamin K. Riley WINSTON & CASHATT HOWREY LLP 20 1900 Bank of America Bldg. 525 Market Street, Suite 3600 601 W. Riverside San Francisco, CA 94105-2708 21 Spokane, WA 99201 Telephone: (415) 848-4900 Facsimile: (415) 848-4999 Telephone: (509) 838-6131, (800) 332-22 0534 rileyb@howrev.com Facsimile: (509) 838-1416 23 cma@winstoncashatt.com Additional counsel for Defendants World Wide Group, L.L.C., American 24 Additional counsel for Defendants James Multimedia Inc., Britt Management, Inc., Ron Puryear, Georgia Lee Puryear, Bill Britt, Peggy Britt 25 World Wide Group, L.L.C. 26 27 /s/ Sigrid S. McCawley Attorney for Plaintiffs 28 DECLARATION OF SIGRID S. McCAWLEY